

## Company Name

J. W. Mayo Consulting, LLC

## Company Description

J. W. Mayo Consulting (JWMC) is a SBA certified veteran owned small business (VOSB). JWMC specializes in risk management, project management and capture management services. Joseph Mayo, the founder of JWMC, is an internationally recognized risk management and project management expert. Mr. Mayo is an author, award winning Project Management Professional (PMP) and was the first person to receive risk management certifications from three international credentialing bodies; Project Management Institute (PMI), Information Systems Audit and Control Association (ISACA) and The Risk Management Society (RIMS).

## Core Capabilities

JWMC core capabilities include:

- Risk Management Consulting
- Project Management Services
- Capture Management Services

## Risk Management Consulting

JWMC provides risk management consulting and risk management training services. Our risk management practice team collaborates with our customers to develop and implement risk policies, risk management frameworks, and risk management plans. Our team of experts help customers use industry best practices to align risk management practices with their business model to protect assets, achieve organizational goals and create value. Our risk management services include:

- Risk management training
- Facilitated risk assessments and risk identification workshops
- Risk-based decision-making workshops
- Enterprise Risk Management (ERM) framework development
- Risk management process audits

## Project Management Services

JWMC provides world-class project management services based on the PMBOK, CMMI and ISO 9001. Our project management experts use proven project management best practices to assure project success. Our project management services include:

- Technology and logistics project management
- Project manager mentoring and coaching
- Project management training
- Project audits
- Project dashboard development

## Capture Management Services

Joseph Mayo has a proven track record of delivering winning proposals for numerous Federal Contractors. Mr. Mayo architected more than \$300M in winning proposals at the Department of Homeland Security.

Capture management services include:

- Solutions architecture
- Technical writing
- Color reviews

## Major Clients

- Department of Homeland Security (DHS)
- Department of Defense (DoD)
- Defense Microelectronics Activity
- Federal Reserve System
- Risk Management Society (RIMS)
- Information Systems Audit and Control Association (ISACA)

## NAICS Codes

- 541512 – Computer Systems Design Services
- 541611 – Administrative Management and General Management Consulting Services
- 541614 – Process, Physical Distribution, and Logistics Consulting Services
- 541618 – Other Management Consulting Services

## General Company information, including

- J. W. Mayo Consulting LLC was incorporated as a Maine corporation in 2008
- The company currently operates as an S-Corp LLC
- D-U-N-S Number - 080194985
- CAGE Code - 8LUG2
- UID – DNADT8D62NJ3
- Nationwide and international services from offices located in Flaxton, ND and McLean, VA